

Checklist | Enriching a Hub

Networking

You can take the positive impact of your Hub to new heights by networking in your community and beyond.

Be a great networker

Networking is the exchange of information and expertise.

You can be a great networker by:

- Making networking a life skill, not just something you do when you want something
- connecting with others and staying connected by following up and staying in touch
- ✓ treating networks with integrity, respect and sincerity
- listening with your heart as well as your ears when you talk with people
- ✓ networking ethically, professionally and courteously
- ✓ understanding that networking takes time and effort.

Principles of great networkers

Follow the principles of great networkers:

- ✓ Abundance: There is an abundance of possibility and opportunities for everyone.
- Reciprocity: What you give out comes back tenfold. If you give out help, you get back help.
- Giving without expectation: Do something for someone not to get something back, but to help them achieve their goal.

Source: 'The power of networking' by Robyn Henderson, in *Understanding influence for leaders*.

Find out more at: www.communityhubs.org.au/running-ahub/enriching-a-hub

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Community Hubs is a national program that links families and their preschool children to services and support, learning opportunities or the wider community. Community Hubs makes it easier for families to access the assistance they need by bringing local education, health, community and settlement information and services into a familiar and friendly place such as a school or community space.

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